ABOUT eDISCOVERI

After 40 years of experience specializing in utility account management, energy management and power reliability solutions, Ralph Russell founded eDiscoveri, LLC. Ralph is a leader in helping industrial and governmental customers increase their productivity and competitiveness through energy management and electric reliability solutions.

Ralph is a Certified Energy Manager with a BSEE from the University of Kentucky and MBA from the University of Richmond.

eDiscoveri was formed to help customers:

- Manage relationships with electric utilities
- Increase operational uptime through improved electric supply reliability
- Reduce energy costs

eDiscoveri can provide industrial, governmental and commercial customers with tools and services to help them "discover energy solutions"

GUIDING PRINCIPLES

Vision
To minimize customer energy costs and improve their electric supply reliability by managing their electric utility relationships.

Contact us for a free consultation on how we can develop and implement an effective and efficient relationship with your energy provider.

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eDiscoveri
Helping Customers Discover Energy Solutions

Cost – Relationship – Reliability

ENERGY COST REDUCTION

Energy costs are a major expense for many industrial and governmental customers with monthly costs frequently exceeding $1 Million. Federal mandates and the desire to be a good community citizen also drive companies and agencies towards energy efficiency.

eDiscoveri can help customers reduce their energy costs by:

- Conducting energy usage baseline studies to help monitor the success of future initiatives
- Performing financial audits of utility bills to ensure billing accuracy
- Helping customers understand energy rates and other options at their disposal
- Conducting energy rates training courses

ELECTRIC UTILITY LIAISON

Most large industrial and governmental electric utility customers need to interact with multiple utility functional areas such as contracts, billing, credit, operations, engineering and reliability.

eDiscoveri can help customers reduce the amount of their staff's time associated with these interactions by:

- Managing their relationships with electric utilities
- Conducting periodic meetings with various utility departments
- Maintaining up to date utility contact information
- Developing, maintaining and implementing communications channels to be used during emergencies

ELECTRIC SUPPLY RELIABILITY

Reliability of electricity supply is the primary concern of most large industrial and governmental customers. Customers often experience several hours of power outages each year. These outages can result in lost revenues and impact company profits and agency missions.

eDiscoveri can help customers improve their electric supply reliability by:

- Maintaining a log of electric utility disturbances and outages
- Managing the reporting of disturbances and outages to utility on behalf of customer
- Managing communications between utility and customer during electric supply outages to ensure minimal customer outage time
- Preparing report outlining root cause of outage and recommending preventive and mitigation measures

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